



Hilary L. Dash



Hilary L. Dash is Chief Administrative Officer of Michael White Associates (MWA). MWA offers products and services that enable banks and insurers to implement successful bank insurance programs that generate substantial fee income for clients and benefit their customers. MWA also provides research and expert testimony services to the banking and insurance industries. MWA's clients include banks, thrifts, credit unions, insurance companies, trade associations, independent insurance agencies, and law firms.

Prior to joining MWA, Ms. Dash was senior vice president of a proprietary trading firm headquartered in New York City. In her capacity there, Ms. Dash played a critical role in developing and implementing the firm's strategic expansion plan, including the expansion and development of its branch office structure. In that capacity, she oversaw corporate policies and reporting procedures; directed systems administration, business development and branch office management and staff. Ms. Dash also improved and expanded remote trading communications through the installation and conversion of enhanced trading and accounting technology, and negotiation and implementation of remote digital operations. Before becoming senior vice president, Ms. Dash managed a branch office, heightening branch profitability by increasing membership by 120 percent and average daily net revenue by 320 percent.

Previously, Ms. Dash was communications manager at US Interactive, Inc. There, she supervised external communications, including the firm's telecommunications system, advertising, media coverage and corporate web site. She was also instrumental in the organizational integration and supervision of two subsidiary acquisitions.

Ms. Dash earned her B.A. in Broadcast Journalism from the University of Southern California in Los Angeles, CA.